

INFOSEC

Great People • Great Companies

Executive Search & Campaign Overview 2017

About Us

Launched in 2008, our mission is quite simply to inspire people to find the careers that inspire them.

InfoSec People was founded on the premise of being different in the way we treat people, both internally as a business and externally with our clients. All our consultants share the vision of working with honesty, integrity and transparency at our core. They understand that they are all an integral part of building InfoSec as an inspiring business where we never compromise our values for financial gain.

This refreshing approach has also been great for business and despite setting out at the start of the worst global recession of recent times, InfoSec has prospered and grown significantly to a team of 10 based in prestigious offices in the heart of Cheltenham.

Today, InfoSec People offers Executive Search & Retained Campaigns for clients of all sizes, as well as more traditional contingency recruitment solutions on a contract and permanent basis to support senior hires. We find great people for great companies and are lucky enough to genuinely enjoy both our jobs and the sectors in which we specialise.

Great People, Great Companies

InfoSec works with people and clients who share our values and believe what we believe – that good business is based on honest, transparent and trusted relationships between capable people.

Our core values are to

- Be Inspiring
- Be Responsible
- Be Knowledgeable

The Cyber Threat

Cyber Security is now a Board-level agenda and is currently seen as one of the top threats to business.

Numerous recent high profile attacks and breaches as well as several legislative and regulatory changes have further highlighted the need for a robust approach to information security and assurance across the business estate. As such, finding the right security leader is paramount for any organisation seeking to secure their enterprise effectively.

Bridging the gap in Executive Search

The CISO or Head of Information Security role is the latest C-suite executive role to step into the spotlight, with organisations of every size recognising the need for a specialised executive taking direct oversight for information security and assurance.

Historically, the CISO role reported to the CIO or CTO rather than CEO and while this is still commonplace, more and more corporations are assigning their CISO positions alongside other C-suite roles to avoid any conflict of interests and to ensure not only IT but the wider business is protected effectively.

With the relatively new addition of the CISO role to C-level retained hires, traditional search firms without a background or deep understanding of the information security sector have struggled to understand fully the role of the CISO, which itself has developed significantly in complexity, breadth and responsibility over the past few years.

InfoSec People bridges this gap.

With nearly a decade of experience recruiting for and networking with Heads of Information Security, CISOs, CSOs and Security Practice Leads, InfoSec People has built an extensive portfolio of contacts across the UK in multiple industry sectors. We are the only Search company to be Corporate Members of the Institute of Information Security Professionals (IISP) and hold Cyber Essentials Certification as a testament to our commitment to best practice.

Established Network

InfoSec has established an enviable network of over 800 CISO's, CSOs, Heads of Information Security and Security Practice Leads in the UK and in multiple industry sectors, most whom have been personally met by a member of our team. As a recognised industry expert, InfoSec has an unrivalled ability to leverage these contacts and the wider talent network this brings on CISO Executive Search assignments for our clients.

Once we have successfully placed the right individual in a lead role, InfoSec People has the further capability to source an entire security practice around the new CISO if required, through our established internal database and network of 10,000+ UK based information security professionals at operational and management levels.

Clear Assignment Process

InfoSec has a proven process defined for Search Engagements which can be tailored to the exacting needs of our clients. In brief, this includes:

- Initial Client Briefing
- Client & Market Analysis including Role Profiling
- Search Strategy Definition and Candidate Identification, including Name Generation if required
- Candidate Qualification & Shortlist Presentation with References
- Interview Management
- Offer Negotiation
- On boarding & Integration
- Full Process Review and Debrief

Proven Commitment to the Information Security Sector

InfoSec People are committed to positively contributing to the sector in which we specialise. As such, we regularly attend and sponsor industry events including the InfoSecurity Europe, World Cyber Security Congress, CRESTCon, Black Hat, Cyber Security Expo, the Cloud Security Expo as well as the White Hat Security Ball. We have also contributed to articles in industry magazines and are avid supports of the Cyber Security Challenge.

In 2016, Chris Dunning-Walton founded CyNam (Cyber Cheltenham - www.cynam.org). CyNam is a not for profit organisation established to support Cyber Security SME's and Start-Ups in the Cheltenham area. The initiative has gained full support from GCHQ, local government and academia with over 180 people attending the first ever CyNam event in December 2016. The organisation and events continue to evolve in 2017.

Search Team

Chris Dunning-Walton, Managing Director

Owner and MD, Chris is one of the foremost experts in Information Security recruitment in the UK. A Fellow member of the Recruitment Employment Confederation (REC) with 13+ years' experience in the sector, Chris regularly appears on recruitment and security event panels and has contributed articles to InfoSecurity Magazine, SC Magazine and IISP's Pulse Magazine, amongst others. He recently addressed students and graduates at Worcester University on Cyber Security Career Paths and future growth trends in the industry.

Chris has built InfoSec from the ground up to its current level as one of the UK's leading independent Information Security recruitment companies, with an annual turnover in excess of £2m. One of the most well-connected and respected Cyber Security recruiters in the UK, Chris has developed a unique network within Government and private sectors which he can leverage in order to gain insight and effect successful introductions.

Chris leads the Senior, Executive and Search capabilities at InfoSec and counts a host of CISOs and Heads of Security as personal friends as well as established clients. Chris has managed the appointment of leadership for a variety of technology companies including SopraSteria, Sage, BAE Applied Intelligence (Detica), GEANT, Fujitsu, BT, KPMG, Equifax and IRESS as well as high-growth SME Security Consultancies including IRM and Ripjar.

Rob Stemp, Director

Rob is an established and proven expert in Cyber Security. A Director at InfoSec People, Rob is also Chief Technical Officer of DeepMinds, a boutique cyber security consultancy. Rob has daily hands on experience of real Cyber Security challenges for Government and Corporate clients, working with Biomedical, Fintech, Hedge Funds, Educational Boards, Central Secure Government and Academia.

Rob adds considerable value to the InfoSec Search capability as a Security Expert, able to advise and guide even down to a deeply technical level at the initial briefing stages of an assignment, working directly with CEOs to understand a company's risk appetite, IT estate and technical threat surface.

Rob's experience has proved invaluable in identifying the challenges and specific requirements of several CISO engagements to date as well as in the selection and qualification phases where he briefs and assesses candidates for suitability at a technical level where required.

James Marklove, Senior Consultant

James is a senior member of the InfoSec team and has over 10 years IT recruitment experience prior to joining the business in January 2016. This includes leading recruitment teams on long-term delivery engagements to multi-million pound revenue accounts, with clients ranging from Global Multi-Nationals to SME's and exciting Start-ups.

James leads all InfoSec SOC and SIEM contingency recruitment engagements as a true specialist in this sector and adds additional research and support capabilities to Senior and Executive Search security engagements. James has successfully assisted in placing contract and permanent security specialists in the last 12 months with companies including BT, Leonardo (Selex), CSC, JISC, Plusnet and Nationwide Building Society.

Capability Snapshot

InfoSec People offers

- Nearly a decade of experience and knowledge in the Information Security sector
- A deep and wide talent pool of senior Security Executives across industries
- The only Search company with IISP Corporate Membership and Cyber Essentials certification
- The ability to vet assignments and candidates at a deeply technical level, where required
- A transparent and proven process on engagements with the ability to flex
- The opportunity to work with a specialist Search team who demonstrably value honesty, transparency and integrity at the heart of their business

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